

# SAITO

Labels | Tags | InkJet

Labels, Tags & InkJet

Barcode Printers

Hand Labellers & Labels

Scanners & Full Service Support

## Seafood Processing

Seafood plays an important role in human nutrition, the seafood processing environment carries with it some unique challenges driven by the nature of the organisms involved and their generally higher degree of handling.

We understand time is a critical factor in the seafood business. Unlike other animal proteins the process period for fish, shellfish and other marine organisms begins from the moment of harvesting to delivery of the finished product to the consumer.

Throughout the processing chain — from the boats and processing plants to the wholesalers, importers and retailers — there exists a chance for misidentification of the species impacting on your traceability and ultimately consumer confidence in the destination market. A risk too high and costly to leave to chance.



### We can help you:

- Communicating the provenance story to your consumers
- Providing practical tools for supply chain vertical and horizontal communications
- Build a Brand Evolution strategy that addresses tampering, food security and counterfeit risks working with a Global Network.



### Products available:

- Bin, carton and pallet labels suited for ambient, chiller or freezer conditions
- Label materials that are certified for use in food manufacturing (secondary and tertiary packaging)
- Adhesive options for plastic, paper, card or rough surface applications
- Tethered and portable barcode scanners, both standard and antibacterial
- Thermal label printers (industrial, desktop and portable)
- Hand-labellers from Saito and Meto
- Label design and printing software
- Anti-counterfeit solutions
- Labelling systems to meet your Lean / just-in-time manufacturing goals

### Wanting a return on your investment? Let's talk business.

As Lean and efficiency experts, we can also offer advice and recommendations on process improvement and labour efficiency. This is particularly useful if you're looking for cost-savings, or are about to invest in new machinery and systems. Contact us today to hear more about our specialist services. Everything is designed around your business and the savings you need to make.

Practical Productivity

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In May 1985 Saito started out in our founding directors' basement, and in June 1991 Saito opened its Queensland office.

Today Saito remains a private family run business in the second generation of leadership.

Saito has an awesome reputation in the marketplace which has been derived from the customer centric culture instilled by our founding director and delivered by all team members, even via our casual staff. Everything we do is aimed at exceeding our customers' expectations.

Award winning customer service is one attribute but Saito are continually innovating to find ways to deliver products more competitively and take operational expenses out of our customers' business. We ourselves are manufacturers and understand that price is a key factor in any trading relationship along with confidence in quality and dependency on deliverables.

Saito continue to grow and we are immensely proud that a great majority of both our customers and staff have been with us for over twenty years and remain very loyal. As we do to them!

## Labels



## Variable Image Print



## Nice Label Software



## Scanners



## Printer Ribbons



## PDT Hand Held



## Desktop Printers



## Industrial Printers



## Tags



## Hand Labellers



## Hi-Res Industrial Inkjet Printers



## Technical Service & Support



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